



**MEMORANDUM OF UNDERSTANDING BETWEEN THE INSTITUTE FOR
INTERNATIONAL PROFESSIONAL SERVICES AND THE CENTER OF STUDIES ON
ECONOMIC INTEGRATION AND INTERNATIONAL TRADE**

Considering:

- That the Institute for International Professional Services (IIPS), an integral part of the Latin American and Caribbean Center (LACC) of Florida International University (FIU), located in Miami, Florida, USA, and the Center of Studies on Economic Integration and International Trade of Buenos Aires, Argentina, and the State of Florida, USA, want to establish adequate procedures in order to create a cooperative environment in which academic information, as well as technical and professional information can be shared;
- That both institutions share the common objective of promoting hemispheric integration and rely on the capacity expertise and activities in these related areas which allow for the diffusion and promotion of free trade and regional economic integration;
- That the current process of hemispheric integration creates a propitious environment for the exchange of successful experiences and the mutual knowledge between these institutions;
- Given the current environment, it is necessary and convenient to develop this exchange in order to promote a strong commitment between the national communities and enterprises in efforts of regional integration within the framework of principles of equal treatment, mutual benefit and reciprocity; and
- That both institutions express the desire in defining the general terms and conditions under which mutual cooperation will be outlined

The Institute for International Professional Services (IIPS) and the Center of Studies on Economic Integration and International Trade (Integral) have agreed to the following terms in this agreement:

1. Both institutions, through their joint efforts, agree to develop actions to achieve common goals related to regional economic integration, particularly in the hemisphere.
2. Each institution agrees to promote and circulate the activities of the other in their respective countries and areas of interest, as well as sponsor to those events that are to be realized jointly related to subject matter of mutual interest.
3. Both institutions together will arrange the organization of specific events, tentatively covering the following topics: trade negotiation techniques, international trade issues and trade policy formulation, for government negotiators and for private sector and Civil Society representatives.



4. Integral will contribute through the practical experience and know how of its members in international negotiations and in the process of regional economic integration, to be achieved through the participation in the co-organized events as well as the elaboration of special reports dealing with subject matter of interest to and requested by IIPS. In addition The Center will contribute by facilitating direct contact with the official negotiators responsible for negotiating on behalf of Argentina and when possible from the countries and/or trade blocks within the hemisphere.
5. As a priority, Integral will provide, as requested from IIPS, a cooperative consultation covering the preparation of seminars on Intellectual Property. The mentioned tasks will help identify the key persons needed for interviewing, in the preparation and conduction of the IP program and the general orientation of the negotiator profile of official representatives and private negotiators of selected countries.
6. IIPS will advertise the activities and studies offered at Integral, and will provide a direct link to Integral's Internet site.
7. IIPS, through its relation with LACC, will facilitate contacts with the 195 members of FIU's faculty, specialized in Latin American studies, and will provide contacts with other specialists and professionals in this field in Florida.
8. The realization of all joint events will be based on a specific agreement pertaining to each such event, in which the terms of cooperation will be outlined, detailing the contributions of each institutions and the manner in which the financial costs involved will be covered both for organizations and logistics as well as any honoraria of involved professionals.

A handwritten signature in black ink, appearing to read "E. Gamarra".

Dr. Eduardo Gamarra
Director LACC and IIPS
Florida International University

A handwritten signature in black ink, appearing to read "Rodolfo Boiero".

Dr. Rodolfo Rúa Boiero
President
Center of Studies on Economic Integration and
International Trade

February 19, 2007